

ConEdison Solutions, a national Energy Services leader

Making the right energy decisions is more critical today than ever.

Energy markets, energy supply conditions, and energy technologies are changing every day. ConEdison Solutions works with clients to develop customized strategies and solutions that maximize the value of energy—and minimize cost.

Clients—both regionally and nationally—have saved tens of millions of dollars by tapping our energy expertise.

Let us help *you* make the right energy decisions.

Energy Supply Pricing Plans that put you in control of energy costs

We offer electricity-buying options to help you control budgets, manage risk, and use your resources cost-effectively. How do we do it? We match our energy market expertise with purchasing strategies that allow us to offer our customers competitive prices and unique pricing plans.

Pricing plans include fixed or variable pricing, custom-blended pricing, plus environmentally-friendly renewable energy options. We also offer electricity buying options for residential customers.

Sustainable Energy & Services that are good for you *and* the environment

ConEdison Solutions will develop a sustainability plan that can reduce your carbon footprint, reduce your energy consumption, and enhance the performance of your energy-consuming equipment. Options include:

- Installation of energy-efficient equipment that reduces your energy consumption and costs while also reducing greenhouse gas emissions;
- Evaluation and implementation of on-site green energy generation such as solar photovoltaics, windmills, geothermal, and biomass applications, as design-build projects or with Power Purchase Agreements (PPAs);
- Assessment of your facilities for the nationally recognized Leadership in Energy and Environmental Design (LEED) certification; and
- Purchase of renewable energy such as wind, hydro, or solar power, and/or Renewable Energy Credits (RECs) for all, or a portion, of your energy needs.

Providing integrated energy solutions that include:

- Energy Supply Pricing Plans
- Sustainable Energy & Services
- Energy Savings Performance Contracting
- Design-Build Construction Services

for commercial, industrial, federal, state and municipal government, healthcare and education markets.

States of Operation

- **C&I Electric Commodity:**
CT, DE, IL, MD, MA, ME, NH, NJ, NY, OH, PA, RI, TX, and DC
- **C&I Gas Commodity:**
NJ and NY
- **Residential Electric Commodity:**
CT, IL, MD, MA, NY, PA, and DC
- In regions where energy is not directly supplied by ConEdison Solutions (CES), we will assist in developing and evaluating RFPs to purchase energy
- **Energy Services:** Nationwide

Key Indicators

- **Peak Load Served:**
Approximately 4,000 MW
- **Megawatt Hour Volume:**
Approximately 1.2 million MWh
- **Annual Revenue:**
Over \$1 billion
- **Residential/Mass Market Accounts:**
Over 270,000



Energy Savings Performance Contracting upgrade facilities, reduce consumption, and lower energy bills—*with no impact to capital or energy budgets.*

In an Energy Savings Performance Contracting (ESPC) project, you'll be replacing old, inefficient, high-maintenance equipment with new state-of-the-art energy-efficient equipment—with no capital outlay or budgetary risk.

ConEdison Solutions first performs an assessment to determine the potential energy savings that can be achieved. We evaluate the application of new energy-efficient equipment such as heating, cooling, ventilation, controls, lighting, and motors. We will also look at the building envelope, including windows and roofs, and, where possible, water savings opportunities.

Our assessment can include recommendations for the use of renewable energy sources such as solar photovoltaics and geothermal. We can also assess the environmental impact of each measure and develop a strategy for your facility to be Leadership in Energy and Environmental Design (LEED) certified.

Finally, with an ESPC project, your savings are guaranteed or we pay you the difference.

Our Heritage *and* Experience

ConEdison Solutions is a leading energy services company that provides competitive power supply, renewable energy, sustainability services, and cost-effective energy solutions for commercial, industrial, residential, government, public school districts, and higher education customers. The firm's dedicated team of energy professionals delivers a broad range of commodity, consulting, demand-side management, and energy performance contracting services. ConEdison Solutions offers programs and services designed to help clients achieve their individual energy goals, including budgeting, national policy, energy efficiency, and security objectives. ConEdison Solutions is accredited as an Energy Services Provider (ESP) by the National Association of Energy Service Companies (NAESCO).

ConEdison Solutions is a subsidiary of Consolidated Edison, Inc. (ED), and part of a family of companies that is one of America's largest and longest-operating investor-owned energy companies. Con Edison, Inc.'s assets are valued at over \$41 billion.



Company Highlights

- 1993** Company founded
- 1997** Adopted ConEdison Solutions name
- 2003** Entered first LDC outside New York for retail electricity
Acquired XENERGY's energy efficiency/performance contracting unit
- 2007** Acquired BGA, Inc., an energy service and engineering company based in Tampa, FL
- 2008** Acquired Custom Energy Services, LLC, an energy services company based in Overland Park, KS
- 2010** Began offering solar PPAs

President and CEO

Jorge J. Lopez

Corporate Headquarters

100 Summit Lake Drive
Valhalla, NY 10595

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Office Locations

- Bloomington, MN
- Burlington, MA
- Cherry Hill, NJ
- Chicago, IL
- Duncanville, TX
- Falls Church, VA
- Houston, TX
- Nashville, TN
- Overland Park, KS
- Tampa, FL
- Valhalla, New York

Parent Company

Consolidated Edison, Inc. (NYSE: ED)

Generation Owner

ConEdison Development

Wholesale Trader

ConEdison Energy