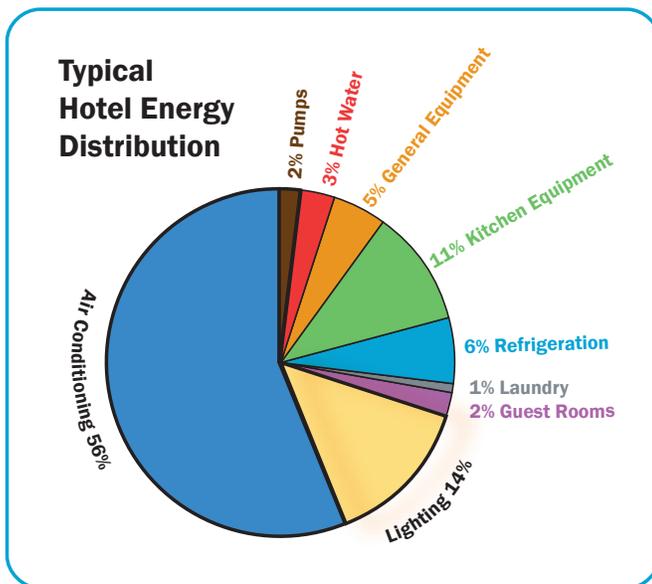




**In today's deregulated electricity markets, you have choices in the energy supply you purchase. The options can be confusing, but we can help.**



Source: Energy Dynamics Ltd.

**Utility expenses average more than \$2,000 per room, per year**  
(PKF Consulting, hospitality research firm)

**We understand your need to add revenue while reducing cost. We know that hotels:**

- **Consume a lot of energy**  
In fact, electricity use makes up 60% of operating expense, according to the U.S. Department of Energy's Energy Star program.
- **Have round-the-clock operation**  
Your business doesn't stop, so your energy purchase plan needs to cover you 24/7.
- **Need to focus on the guest experience**  
You have to balance guest comfort and satisfaction with expenses, including the costs relating to energy.
- **Embrace efficiency**  
Focusing on cost efficiency creates bottom-line savings.
- **Leverage innovative demand response (DR) programs**  
DR creates top-line growth without impacting the guest experience.

**Because we have energy experts who speak your language, we can offer:**

- **Energy Supply.**  
We offer plans tailored to your specific needs.
- **Energy efficiency.**  
Take advantage of energy savings performance contracting (ESPC) for property improvements, including lighting, retrofits and HVAC upgrades.
- **Focus on common areas**  
Optimize energy efficiency in areas such as pools, food & beverage spaces, and parking lots.
- **Programs for multiple properties**  
Enjoy lower prices on energy products and services with a volume discount purchasing strategy.
- **Demand response**  
Leverage standby generators to increase revenues while having zero impact on the guest experience.
- **Renewables**  
Increase profit margins with solar installations that provide a discount to energy supply prices.

...reducing annual electricity costs by just 10% could... add up to more than \$98,000 per year for a 200 room property.

**We will analyze your energy profile and tailor a plan to your specific needs, including budget goals and risk management.**

■ **Pick Your Price.**

Lock in a fixed price when energy costs are rising or switch to a more variable indexed plan when costs trend down.

■ **Adjust and Earn Money.**

Participate in lucrative utility and/or ISO-sponsored programs and earn money by committing to reduce your energy consumption at specified times.

■ **Go for Green.**

With the cost of renewable energy decreasing, now is the time to easily and cost-effectively reduce your environmental impact.

■ **Resiliency.**

In the event of a power outage, hoteliers can ensure business continuity by leveraging incentives to install backup generators.

**Our integrated energy solutions include:**

- Energy supply
- Energy services
- Sustainable Green Energy
- Project funding alternatives

**States of Operation**

- **C&I Electric Commodity:** CT, DE, IL, MD, MA, ME, NH, NJ, NY, PA, RI, TX, and D.C.
- **Energy Services:** Nationwide
- **Residential Electric Commodity:** CT, IL, MD, MA, NJ, NY, PA

**Key Indicators**

- **Peak Load Served:** Over 4,000 MW
- **Annual Revenue:** Over \$1 billion
- Ranked by KEMA as one of the largest retail electricity suppliers in the nation

**Corporate Headquarters**

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Fax: 1.914.448.0057

■ **Call 1-800-316-8011**

to speak with a commodity supply expert.

- Visit [www.conedisonsolutions.com/quote](http://www.conedisonsolutions.com/quote) to quickly and easily request a price quote for your electricity supply.

- For general inquiries email: [quote@conedsolutions.com](mailto:quote@conedsolutions.com)

ConEdison Solutions is a leading energy services company that provides competitive power supply, renewable energy, sustainability services, and cost-effective energy solutions for commercial, industrial, residential, government, public school districts, and higher education customers.

ConEdison Solutions is a subsidiary of Consolidated Edison, Inc. (NYSE: ED), and part of a family of companies that is one of America's largest and longest-operating investor-owned energy companies.

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(NYSE: ED)

**Generation Owner**

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