

Change the way you think about energy.

## Make Solar PV Power part of your future.

Solar energy is good for the environment, good for the economy, and good for the country. Solar PV energy systems deliver long-term greenhouse gas reductions and societal benefits. They can also support your organization's bottom line.

ConEdison Solutions is committed to energy innovation while conserving natural resources. We are reinventing energy now to help stabilize your energy costs, reduce your carbon footprint today, and grow the supply of renewable energy sources for the future.

As we look to earth-friendly, sustainable energy resources, we continue to draw on and share the heritage of our parent company, Consolidated Edison, Inc., which has proudly served the energy needs of its customers for over 185 years.

Take your next step towards environmental stewardship. Contact us to see how your actions today can make a brighter future tomorrow.



# Reinventing Energy

## Solar PV Energy Services

Capturing the POWER of the sun

#### APPROVALS & ACCREDITATIONS

Accredited Energy Service Providers (ESP) under National Association of Energy Service Companies' (NAESCO) rigorous examination and verification of core competencies and business practices.

Certified by the US Green Building Council for LEED assessment.

Approved provider of Energy Services for the Department of Energy (DOE) and Department of Defense (DOD) Energy Service Performance Contracting programs.

Approved contractor for the US Postal Service Shared Energy Savings program.

Approved ENERGY STAR® service and product provider.

#### NATIONAL HEADQUARTERS

100 Summit Lake Drive  
Valhalla, NY 10595

Phone 1-888-210-8899  
Fax 1-914-448-0057

[www.conedisonsolutions.com](http://www.conedisonsolutions.com)

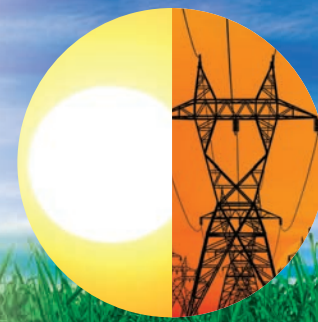
#### REGIONAL OFFICES

Bloomington, MN  
Burlington, MA  
Cherry Hill, NJ  
Falls Church, VA  
Houston, TX  
Nashville, TN  
Overland Park, KS  
Tampa, FL



## Solar Photovoltaic (PV) Energy Services for commercial, government, and municipal customers – at no up-front cost.

Incorporating solar into your energy strategy is easier than you think. Reduce your electricity cost and fulfill your sustainability goals, now, with ConEdison Solutions' solar photovoltaic (PV) program. No up-front capital is required for ConEdison Solutions to design and build a solar PV system for your facility.



**Reliable,  
Blended  
Energy**



**Lower  
Cost of  
Energy**



**Renewable,  
Protecting  
Our Planet**

### The Process

# 1

#### Assessment

A preliminary assessment of the location and size of your facility will reveal if opportunities exist to meet your energy and/or environmental goals. If they do, we'll conduct a thorough on-site walk-through.

# 2

#### Contract

Two contracts are required to implement solar PV installations at no up-front cost:

- A power purchase agreement provides for the sale of the output on a per kWh basis.
- A lease agreement allows ConEdison Solutions to access the solar PV equipment over the term of a ten to twenty-year contract.

# 3

#### Installation

You will get a turnkey installation that includes the design, project and construction management, commissioning of the installation, and coordination with your local utility.

# 4

#### Incentive Management

All requisite compliance and reporting will be taken care of by ConEdison Solutions. We file appropriate documentation with federal and state agencies, and participate in state and utility REC markets.

# 5

#### Monitoring Performance for Maximum Benefit

We'll monitor the solar PV installations for performance and billing purposes – and, you'll be able to track your facilities' solar energy output and environmental contributions via the internet.

### How it Works

Turnkey solar PV systems are installed at no up-front cost, through federal, state and local incentives and renewable energy mandates. How do we do this? By maintaining ownership of the solar PV equipment, and allowing you to simply pay for the output.

#### Reliable Power Supply, Upon Demand

Your solar PV installation will meet a portion of your total supply needs. All other supply requirements will be met by the utility grid, just as they are today.

#### Solar Power Tailored to Your Needs

Not all installations require the same technology. ConEdison Solutions will design, build, monitor and maintain a system sized for your site.

#### Predictable Price For Power – A Hedge Against Rising Energy Prices

A solar PV installation can help you predict energy costs because your solar energy output price is in your long-term supply contract.

#### Make Solar Energy a Part of Your Energy Portfolio

As a full service energy company, ConEdison Solutions can incorporate solar PV into your overall energy supply strategy that can include energy efficiency improvements and electricity commodity supply for your facility.

### Your Benefits

- **Lower cost of energy than traditional utility supply;**
- **No-up front capital required;**
- **Greater management of energy costs with fixed price contracts;**
- **Fulfillment of green energy goals and promises;**
- **Improved, environmentally-friendly and sustainable workplace; and**
- **Reduced greenhouse gas emissions.**

### Unmatched experience, reliability and integrity in the energy industry.

ConEdison Solutions is a leading energy services company that provides competitive power supply, renewable energy, sustainability services, and cost-effective energy efficiency services for commercial, industrial, residential, and government customers.

As a full service energy services company, ConEdison Solutions has extensive experience in designing and installing energy efficiency projects and on-site generation including cogeneration and renewables. Customers include the U.S. Department of Energy, U.S. Department of Defense, U.S. Postal Service and many states, cities, schools, and universities.

In addition, we are one of the largest competitive retail electricity suppliers in the United States as reported by independent consulting firm KEMA. We supply electricity to over 200,000 customers in 11 states and the District of Columbia, covering 40 utility territories.

 **conEdison Solutions**  
Energy. Efficiency. Expertise.

